



| POPLAR POINTE | | 1 |
|--|--|--|
| Name: | | Date: |
| A 1 1 | | |
| City | | |
| Email: | | Phone2: |
| How did you hear about our homes and/or our web site? Please check all that apply: | Price Range Desired? \$600,000 to \$650,000 \$650,000 to \$700,000 | State: Zip: Are you working with a Real Estate Agent? |
| Drive-by (signs)Working with Realtor Friend or Relative Referral | \$700,000 to \$750,000 \$750,000 to \$800,000 Over \$800,000 | YES or NO (circle) |
| Zillow or Trulia Redfin Craigslist | How soon do you plan to purchase a new home? | Agent Name: |
| Facebook JohnLScott.com | Buy Now Buy within six months | Real Estate Office: |
| Other: Do you OWN or RENT? (circle) | Buy within one year Number in Household: | Have you visited this community before? YES or NO (circle) |
| Do you need to sell a home before you purchase a new one? | Notes: | Have you visited another Community nearby? If so, which ones? |
| YES or NO (circle) | | |
| POPLAR POINTE | | H\mesNW |
| Name: | | Date: |
| | | _ _ Phone1: |
| City: Email: | | Phone2: |
| How did you hear about our homes and/or our web site? | Price Range Desired? | State:Zip: |
| Please check all that apply: Drive-by (signs) Working with Realtor Friend or Relative Referral | \$600,000 to \$650,000 \$650,000 to \$700,000 \$700,000 to \$750,000 \$750,000 to \$800,000 Over \$800,000 | Are you working with a Real Estate Agent? YES or NO (circle) |
| Zillow or TruliaRedfinCraigslist | How soon do you plan to purchase a new home? | Agent Name: Real Estate Office: |
| Facebook JohnLScott.com Other: | Buy NowBuy within six monthsBuy within one year | Have you visited this community before? |
| Do you OWN or RENT? (circle) | Number in Household: | YES or NO (circle) |
| Do you need to sell a home before you purchase a new one? | Notes: | Have you visited another Community nearby? If so, which ones? |

YES or NO (circle)

Do you need to sell a home before you purchase a new one?